



Sue Woodward
Senior Relationship Manager

THANK YOU

27 years of service

Q/A with Sue Woodward

When did you first start working in the industry? I moved to San Diego from Maine in 1983 and started working in insurance in 1986. It was there that I met Joe Cohen and in 1988 I joined him and another partner at their small firm. I took all Joe's notes via dictation for many years and during the early 90's he started selling securities and growing his business.

What is your favorite part of working in this industry? Definitely the client relationships I have developed. I've known many of our clients for over 30 years and been part of their lives. I have shared in their joys and sorrows, know their kids and grandkids, hobbies and dreams.

What is your favorite part of working for HoyleCohen? The people I work with. At HC everyone is willing to help each other out and we are all dedicated to providing an excellent client experience. We are truly like a family and have changed much over the past decade but still have been able to keep that close knit family feel which is special.

What does your next chapter look like? I am moving to southern Illinois to a house we have owned for over 10 years. All four of my daughters live there with their extended families which include 7 grand and great-grandchildren between the ages of 0-5! I am looking forward to spending time with them .

What was going on in 1988 when Sue started working with Joe Cohen?



News

Winter Olympics were held in Calgary, Alberta, Canada, Summer Olympics were held in Seoul Korea, World Population: 5,148 Billion Minimum Wage \$3.35/hr



Births

Adele, Rihanna, Emma Stone, Robert Lewandowski, Rupert Grint, Alexa Vega, Nikki Reed, Booke Hogan, Vanessa Hudgens



Media

Rain Man, The Fall Guy, Who Framed Roger Rabbit, Big, Beetle Juice, Beaches, TV = The Wonder Years, Roseanne, Mystery Science Theater 3000, China Beach



Radio

Father Figure (George Michael), Need You Tonight (INXS), Got My Mind Set on You (George Harrison), Sweet Child O Mine , (Guns N Roses), Wishing Well (Terence Trent D'Arby)